

B2B

Customer Viewpoint

Industry: Mfg./Supplier of Lithographic Printing Inks
Location: Birmingham, AL

"Transcom's staff has been very knowledgeable and responsive to our needs. We appreciate their expertise and answers to our operational and technical questions, and we enjoy Transcom's proactive approach in servicing their customers."

Industry: Wholesale Paper Distributor
Location: Lombard, IL

"My local Transcom rep is always available when we need him - from replacing a defective terminal on a Saturday morning to reviewing my monthly statement to ensure we have the lowest bankcard acceptance costs available."

Industry: Retail Store Displays
Location: Birmingham, AL

"There's more to credit card acceptance costs than a discount rate. Transcom helped us to understand how to minimize our non-qualifying bankcard sales to lower our costs."

Industry: Wholesale Hangers
Location: Miami, FL

"Our rep has been a book of knowledge and has no problem saying that he doesn't know the answer to a question and gets back to us timely and with the proper answer. He always makes himself available and returns phone calls timely and always offers in person assistance if it will make us feel more comfortable. He originally advised us to look out for non-qualified sales, and I believe that we have significantly decreased the amount that were in that higher rate category. It has truly been a pleasure dealing with everyone on the Transcom Team."

Industry: Publisher/Trade Shows for Pet Industry
Location: Chicago, IL

"We enjoy Transcom's proactive approach in serving their customers, from introducing web based reporting services, to risk management monitoring services so we minimize chargeback loss exposure. We never received this support from our previous credit card processor."

Industry: Digital Printing - Commercial
Location: Davie, FL

"Our local rep represents Transcom in a very professional way. He is very knowledgeable and helpful, and is always available when we need him. We are satisfied with the service."

Industry: Wholesale Dancewear and Costumes
Location: Chicago, IL

"We're delighted with the helpfulness and pleasant attitude of Transcom's 24 hour customer service...they're quick to research and resolve our requests. Our rep has been particularly helpful in servicing our company."

Industry: Supplier of Hardware Parts to Manufacturers
Location: Birmingham, AL

"Transcom, and especially our local rep, have significantly reduced our discount rate - but the real savings has come from the help of our local rep helping us to understand how to reduce our non-qualifying fees. They are now practically zero! I also appreciate having a local rep who doesn't forget about our company once we have signed up. Our last rep was never heard from again once we signed a contract. Thanks!"

Industry: Interior Landscape and Maintenance of Tropical Plants
Location: Riverwoods, IL

"Our rep knows the true meaning of 'service' and sees that we get it no matter what question we ask her, and we have also found Transcom's staff to be very responsive and knowledgeable."

For Additional Information

Transcom Payment Services

Toll Free: 1.877.500.6860

Web: www.transcomps.com



Transcom. *How Payment Processing Should Be.*

Testimonials